

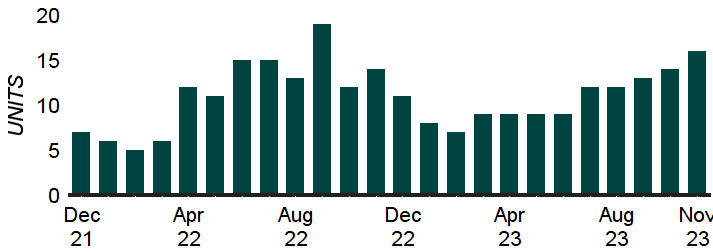
# NOVEMBER 2023 MARKET REPORT

Westbrook  
Single Family For Sale

	November 2023	CHANGE FROM October 2023	CHANGE FROM November 2022
MEDIAN SALE PRICE	\$440,000	▼ -9.00%	▲ 6.20%
AVERAGE SALE PRICE	\$560,390	▼ -9.40%	▲ 39.50%
UNITS SOLD	10	▲ 66.70%	0.00%
AVERAGE DAYS ON MARKET	28	▲ 75.00%	▼ -17.60%
% OF SALES PRICE	97.87	▼ -1.90%	▼ -2.20%
UNITS FOR SALE	19	▼ -17.40%	▼ -5.00%
MONTHS OF INVENTORY	1.90	▼ -50.00%	▼ -5.00%

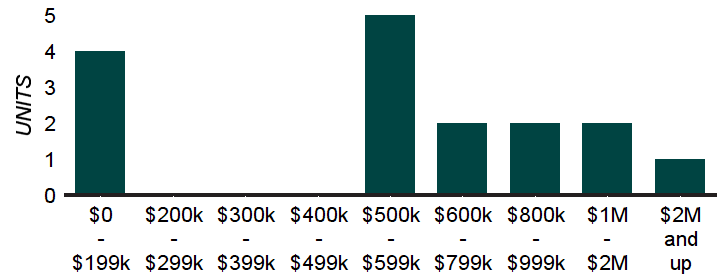
## HOMES FOR SALE

Number of homes listed for sale, end of month



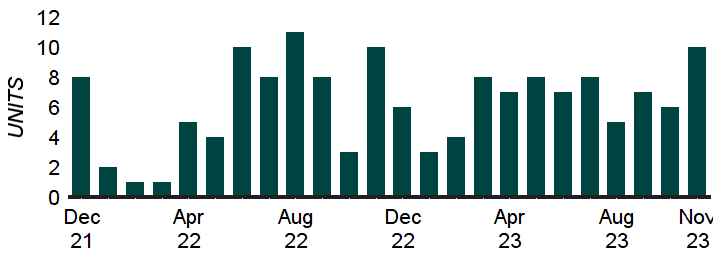
## HOMES FOR SALE BY PRICE RANGE

Number of homes listed for sale at the end of month



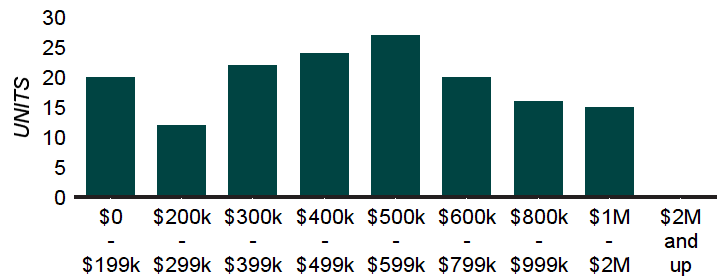
## HOMES SOLD

Number of homes sold



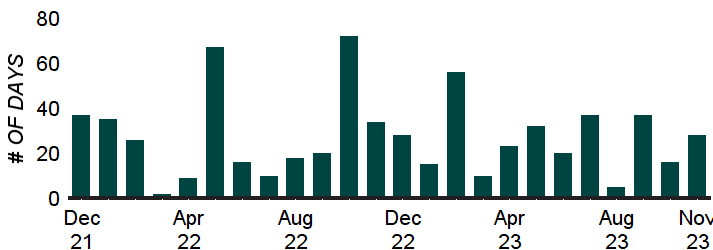
## HOMES SOLD BY PRICE RANGE

Number of homes sold in the previous two years



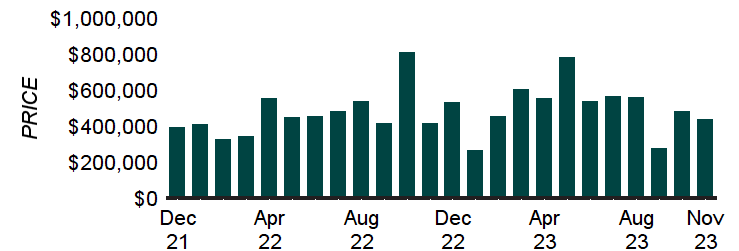
## DAYS ON MARKET - SOLD

Average days on market for all homes sold



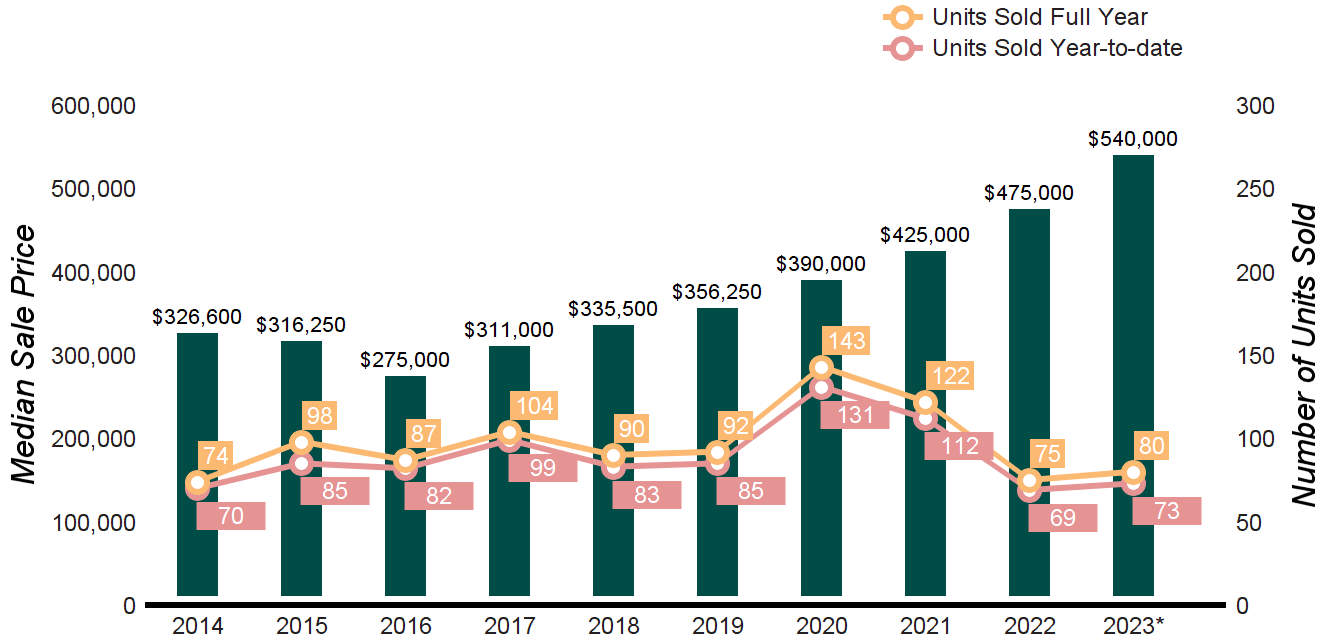
## MEDIAN SALE PRICE

Price of the "middle" homes sold - an equal number of sales were above AND below this price



# TEN-YEAR MARKET HISTORY

Westbrook  
Single Family For Sale



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023*
<b>UNITS SOLD</b>	74	98	87	104	90	92	143	122	75	80
	▲ 4%	▲ 32%	▼ 11%	▲ 20%	▼ 13%	▲ 2%	▲ 55%	▼ 15%	▼ 39%	▲ 7%
<b>MEDIAN SOLD PRICE</b>	\$326,600	\$316,250	\$275,000	\$311,000	\$335,500	\$356,250	\$390,000	\$425,000	\$475,000	\$540,000
	▼ 4%	▼ 3%	▼ 13%	▲ 13%	▲ 8%	▲ 6%	▲ 9%	▲ 9%	▲ 12%	▲ 14%

Data source: Smart MLS, Single Family For Sale Homes. Information believed to be accurate but not warranted.  
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\* 2023 year-to-date Homes and Median Price are through 11/30/2023  
For 2023, Homes on Full-Year Line Graph are annualized based on actual sales year-to-date